# KIOSK SOLUTIONS

Grow your business with our solutions

LBPRO
Business Development Software Solutions

# CHALLENGE

- Complete solutions connecting hardware and software
- Enhance your existing projects with digital approach – add internet-based features to standard hardware solutions making them work in the cloud
- Develop and expand your products to meet your customers' individual needs

## SOLUTION

- At LBPro we offer complete support for your business
- We support you at every stage of your product lifecycle, providing our software development experience and expertise
- We can help to expand your products with software solutions
  – payment integration, remote access, data processing
- You can focus on your main business – we will take care of software solutions
- Do you have your own software development team? That’s great – we can work as a support in areas where we have more experience making your team more effective

# WHO WE ARE

110+

Professionals on board

5000+

Locations where our solutions are used

2M+

Monthly users

Experience in projects from the retail branch –
interactive kiosks, deposit machines, self-checkouts etc.

# WE OFFER BUSINESS AND DEVELOPMENT APPROACH

## Technology

- Backend applications, web portals, mobile apps, firmware, and hardware
- Expertise in 3rd party integrations
- Developing solutions for Internet of Things 4.0
- Software for interactive kiosks and deposit machines
- Remote managing of machines at different locations
- Data collection and processing

# WE OFFER BUSINESS AND DEVELOPMENT APPROACH

## UX / UI

- Team of UX/UI designers working on mobile, web, and hardware projects

## Business process

- Defining product and target customers
- Business strategy implementation
- Product market introduction
- Service, maintenance, and development
- Support in obtaining funding

# VALUE-ADDED

- Working with us means effective approach to product and business development – we can expand your team with our expertise or we can offer you complete solution from scratch to market introduction
- Based on our experience we offer you comprehensive solutions library, which we developed over the years working on different projects
- We introduced many ready products to the market – we can help you with business strategy

# PROCESS OVERVIEW

1

## NDA

Your ideas are safe and protected by law

2

## CALL

Naming your needs

3

## BASIC ANALYSIS

Preparing project overview and initial questions

4

## QUESTIONS

Video conference to discuss all your needs in detail

5

## PROPOSITION

Solutions prepared by LBPro on how to bring your ideas to life

6

## BUSINESS ANALYSIS AND DESIGN

Gathering all the requirements, R&D, and design

7

## FINAL STAGE

Development and product delivery

# CASE STUDIES

## VENDING SOLUTIONS

System for purchases in vending machines, using prepaid cards, key rings and other contactless payment options

- **MOBILE APP** - remote control of machines' location, supplies, orders, users, and reports
- **WEB PORTAL** - activate and load prepaid cards
- **VEND API** - purchases with NFC cards and stores machine's configuration data with its technical details

# CASE STUDIES

## KIOSKS

System for remote control of interactive kiosks

- **REMOTE ACCESS AND CONTROL** - view the entire system and manage individual devices, analyze potential errors, perform updates and configuration
- **SERVICE MANAGEMENT BY MOBILE APPLICATION** - allows you to remotely view the status of your devices and their components, regardless of their location
- **STATISTICS AND DATA ANALYSIS** - reviewing and remote analysis of data of devices, components, information, actions, etc.

# CASE STUDIES

## DEPOSIT MACHINES

Device used to make donations to various types of foundations and charitable institutions

- **REMOTE ACCESS AND CONTROL** - software enabling remote management of one or entire network devices, depending on roles assigned
- **STATISTICS AND DATA ANALYSIS** - reviewing and remote analysis of data of devices, components, information, actions, etc.

# CASE STUDIES

## SELF-SERVICE CHECKOUT

System for cash registers based on display solutions developed for retail shops

- **UI DESIGN** - customer, cashier and service mode
- **REMOTE ACCESS AND CONTROL** - tablet application for cashiers to collect information from cash registers in form of alerts (help needed, age verification, etc.) according to set priorities

# CASE STUDIES

## SELF-SERVICE CHECKOUT

System for cash registers based on display solutions developed for retail shops

- **REMOTE MANAGEMENT OF LOCATIONS**
  - access to list of products, list of product groups, employee list and reports defined for store or for entire chain of stores
  - gathering information about shops, products, employees and devices
  - remote problem solving of cash registers by analyzing sent alerts
- **ERP INTEGRATION** - stores will have full information about purchased goods, and only necessary data will be downloaded to self-service cash registers

# THANK YOU

Any questions?

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